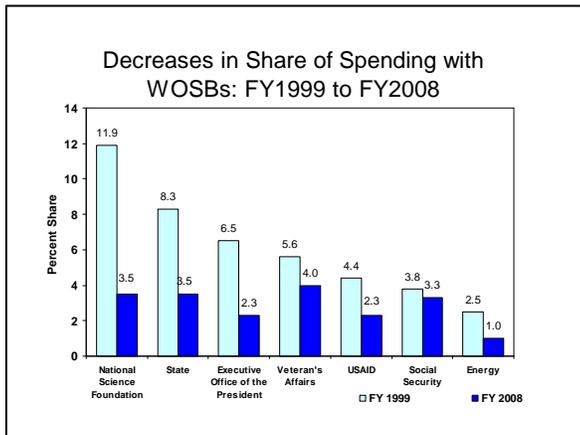
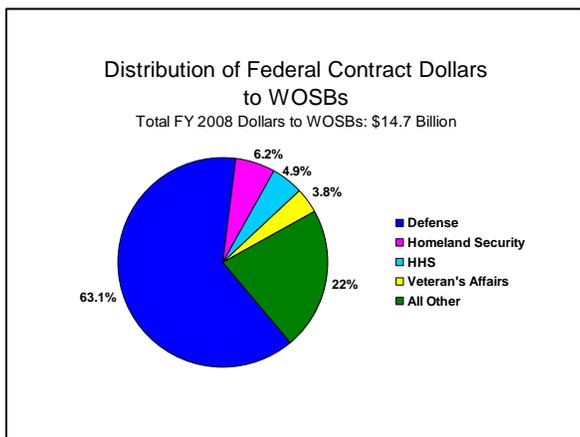


- The federal agencies that have most improved their share of spending with women-owned small businesses over the past nine years include: FEMA (dollar share increase of 10.2 – from 4.4% in FY 1999 to 14.6% in FY 2008); Department of the Interior (6.1); and National Archives & Records Administration (5.4).
- Women-owned small firms have lower shares of spending in FY 2008 compared to FY 1999 in seven agencies, with the biggest decline in share at National Science Foundation (dollar share decrease of 8.4 – from 11.9% in FY 1999 to 3.5% in FY 2008).



- Fully 63% of all federal contract dollars and 41.6% of all contract actions to women-owned small businesses in FY 2008 came from the Department of Defense.
- Seventy-eight percent (78%) of federal contract dollars to women-owned small businesses in FY 2008 came from four federal agencies: Department of Defense; Department of Homeland Security; Veterans Affairs; and Health and Human Services.
- Eighty-six percent (86%) of all federal contract actions to women-owned small businesses in FY2008 came from just three federal agencies: Department of Defense; Veteran's Affairs; and GSA.

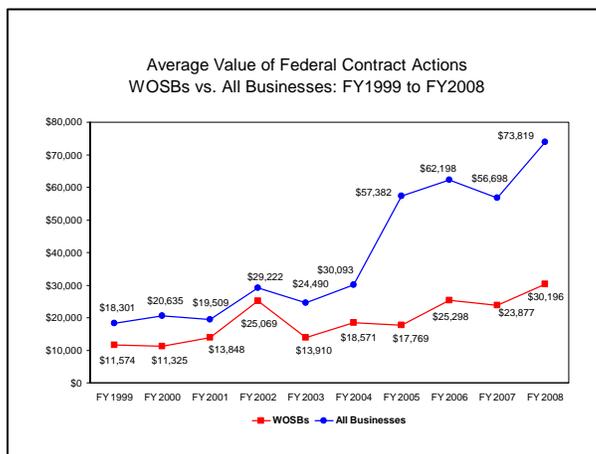


- Fewer contract actions were awarded to women-owned small businesses in FY 2008 than in FY 2007, with the biggest decrease at the Department of Veteran's Affairs (190,966 in FY 2008 versus 260,491 in FY 2007, a loss

of nearly 70,000 contract actions). Yet several federal agencies did post increases in women-owned small business contract actions between FY 2007 to FY 2008. The greatest increases between came from: Department of Defense (203,133 in FY 2008 versus 191,280 in FY 2007); Department of Homeland Security (9,962 vs. 8,499); and General Services Administration (GSA) (27,070 vs.25,800).

Value of Contracts to WOSBs

- In FY 2008, the average value of federal contract actions awarded to women-owned small businesses was \$30,196, compared to an average value of \$73,819 for all awarded contract actions. Since FY 1999, the average value of contracts awarded to WOSBs has increased by nearly 161% (from \$11,574 in FY 1999 to \$30,196 in FY 2008). However, the average value of all awarded contracts has increased by more than 303% over the same time (\$18,301 compared to \$73,819).



- Only one of the top 25 federal agencies, the Department of the Interior, had the average value of contract actions awarded to WOSBs exceed the average value of all contracts in FY 2008. Notably, in FY 2003, 13 agencies had average contract values to WOSBs that exceeded the average value of all contracts.
- However, eleven agencies (U.S. Agency for International Development, HUD, Department of Energy, Department of Transportation, NASA, National Archives & Records Administration, Department of Labor, Department of Health and Human Services, Department of Education, Department of Homeland Security, and Department of Commerce) had average contract values to WOSBs greater than the average contract value to all businesses government-wide (\$73,819) in FY 2008.

Contract Dollars, Share of Dollars, and Share of Actions Among Women-Owned Small Businesses: FY1999 to FY2008						
	Dollars Awarded (millions)		Share Of Contract Dollars (%)		Share of All Contract Actions (%)	
	2008	1999	2008	1999	2008	1999
Total	\$14,732	\$4,591.2	3.4%	2.4%	8.3%	3.8%
Dept. of Housing and Urban Development (HUD)	\$172.4	\$118.4	16.9	14.9	19.0	4.6
Dept. of Commerce	\$227.9	\$63.4	9.4	5.3	11.8	4.0
Dept. of Education	\$74.3	\$5.9	5.5	0.9	12.9	1.8
Office of Personnel Management (OPM)	\$68.3	\$5.1	3.0	3.0	9.9	8.4
Dept. of the Interior	\$286.7	\$56.0	10.6	4.5	10.6	3.1
Dept. of the Treasury	\$149.8	\$101.9	7.2	4.7	14.6	5.1
General Services Administration (GSA)	\$360.6	\$352.1	7.6	4.8	9.8	7.0
National Science Foundation (NSF)	\$8.0	\$6.8	3.5	11.9	9.8	8.9
Dept. of Homeland Security	\$911.4	N/A	6.5	N/A	11.7	N/A
Dept. of Agriculture	\$352.5	\$134.4	6.8	3.8	12.9	1.6
Dept. of State	\$88.0	\$75.0	3.5	8.3	8.4	2.1
Dept. of Health and Human Services (HHS)	\$727.0	\$166.0	5.5	3.3	11.1	5.1
Dept. of Labor	\$120.3	\$35.7	6.6	3.1	13.5	2.7
Social Security Administration	\$31.9	\$19.0	3.3	3.8	13.5	0.9
Dept. of Justice	\$282.6	\$119.1	5.0	3.3	9.2	2.4
Dept of Transportation	\$155.5	\$75.3	8.1	4.1	9.5	2.6
Dept. of Veteran's Affairs	\$565.9	\$215.2	4.0	5.6	6.5	8.0
Environmental Protection Agency (EPA)	\$72.2	\$39.2	4.7	3.0	7.2	5.1
Federal Emergency Management Agency (FEMA)	\$20.5	\$12.9	14.6	4.4	17.5	7.2
Dept. of Defense	\$9,294.3	\$2,304.3	3.0	1.9	9.9	2.5
National Aeronautics & Space Administration (NASA)	\$367.1	\$180.7	2.5	1.6	11.5	3.9
Executive Office of the President	\$3.5	\$2.6	2.3	6.5	7.6	4.0
National Archives & Records Administration	\$13.5	\$0.4	7.2	1.8	12.1	0.6
Agency for International Development (USAID)	\$19.8	\$19.1	2.3	4.4	5.8	4.1
Dept. of Energy	\$238.9	\$399.1	1.0	2.5	14.0	4.8
All Other Agencies	\$119.7	\$83.8	8.2	1.2	11.2	5.9

N/A = Not Available.

Source: Federal Procurement Data System (FPDS), Preference Goaling Achievements and SBA Procurement Scorecard.

Additional tables are available at www.nwbc.gov.

The National Women's Business Council is a bi-partisan federal government body created to serve as an independent source of advice and policy recommendations to the President, Congress, and the U.S. Small Business Administration on economic issues of importance to women business owners. Members of the Council are prominent women business owners and representatives of women's business organizations. For more information about the Council, its mission and activities, contact: National Women's Business Council, 409 3rd Street, SW, Suite 210, Washington, DC 20024; phone: 202-205-3850; fax: 202-205-6825; e-mail: nwbc@sba.gov, web site: <http://www.nwbc.gov>.

¹ FPDS data use SBA size standards to define "women-owned small businesses".